



# Fact Sheet

Integrated Solutions  
 Bottling & Capping  
 Flexible Packaging  
 Primary Packaging  
 Pharmaceutical Packaging  
 Material Handling  
 Labeling & Coding  
 End of Line

## About Pro Mach

Pro Mach is one of North America’s largest providers of packaging and processing products and solutions. Through our industry-leading brands, we provide equipment, PMMI certified trainers, installation, parts, and service in Integrated Solutions, Bottling & Capping, Flexible Packaging, Primary Packaging, Pharmaceutical Packaging, Material Handling, Labeling & Coding, and End of Line. Our customers include Fortune 500 and other leading companies worldwide that need reliable, durable, and cost-effective packaging and processing line equipment and integrated solutions.

Pro Mach is headquartered near Cincinnati, Ohio with manufacturing facilities and offices throughout the United States, Canada, and Europe. Pro Mach is owned by affiliates of AEA Investors LP, which is based in New York.

## Brands

Our brands are leaders in their market segments. We have built our leadership position by manufacturing high quality, reliable equipment and components for custom and standard applications and by providing strong service and product support.

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|  | <p>Allpax provides a complete range of retort and sterilization solutions for the food, beverage, pet food, and nutraceutical industries, including fully automated, turn-key retort rooms. Allpax is the sole U.S. licensee of the Shaka® retort process.</p>                          |
| <p><b>13510 Seymour Myers Boulevard, Covington, LA 70433   985-893-9277   Allpax.com</b></p>           |   |
|  | <p>Axon manufactures fully automated, heat shrink sleeve labeling, tamper evident banding, and stretch sleeving equipment. Axon is a leading manufacturer of integrated systems for applying high impact, full body labels to conventional and oddly shaped containers.</p>             |
| <p><b>3080 Business Park Drive, Suite 103, Raleigh, NC 27610   919-772-8383   AxonCorp.com</b></p>     |   |
|  | <p>Benchmark Automation manufactures specialty food and bakery material handling systems, including distribution systems, automatic infeeds, shuttle and disk feeders, stackers, mergers, tray loaders, and slug loaders.</p>   |
| <p><b>380 Commerce Boulevard, Athens, GA 30606   706-208-0814   BenchmarkAutomation.net</b></p>        |   |
|  | <p>Brenton designs, manufactures and integrates end-of-line packaging solutions, including case packers, shrink wrappers, material handling, and robotic equipment. Brenton is a leader in automation engineering, servo technology, and in designing integrated packaging systems.</p> |
| <p><b>4750 County Road 13 NE, Alexandria, MN 56308   320-852-7705   BrentonEngineering.com</b></p>     |   |
|  | <p>Currie provides industry-leading conventional palletizers, robotic palletizers, case elevators, sheet feeders, and pallet feeders. Currie offers solutions to meet virtually every automatic palletizing challenge.</p>  |
| <p><b>4750 County Road 13 NE, Alexandria, MN 56308   320-852-7705   CurrieByBrenton.com</b></p>        |   |
|  | <p>Dekka builds performance engineered tape heads that provide superior results on all brands of tape and minimize tape costs for any case sealing operation.</p>   |
| <p><b>#1-14211 Burrows Road, Richmond, BC, Canada V6V 1K9   604-278-7881   DekkaIndustries.com</b></p> |   |
|  | <p>Edson manufactures robust, high-performance case and tray packaging systems. Edson has long-standing customer relationships with food, pharmaceutical, consumer goods, and tissue converting companies that require innovative, high-speed solutions.</p>                            |
| <p><b>215 Hempstead Drive, Hamilton, Ontario, Canada L8W 2E6   905-385-3201   Edson.com</b></p>        |   |
|  | <p>EPI Labelers manufactures innovative standard and custom labeling solutions for a variety of industries and package types, including vertical form fill seal (VFFS) packaging.</p>   |
| <p><b>1145 East Wellspring Road, New Freedom, PA 17349   717-235-8345   EPILabelers.com</b></p>        |   |

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|    | <p>Federal manufactures durable, reliable, and hygienic liquid bottle filling and capping machinery. Federal serves a variety of markets including dairy, juice, water, food, chemical, coatings, and pharmaceutical companies worldwide.</p> <p><b>N15 W23500 Stone Ridge Drive, Waukesha, WI 53188   414-384-3200   FederalMfg.com</b></p>   |
|    | <p>Greydon is a leading manufacturer of innovative inline printing and coding solutions for flexible packaging across a range of industries, including the medical device, pharmaceutical, nutrition, food, meat, and dairy markets.</p> <p><b>391 Greendale Road, York, PA 17403   717-848-3875   Greydon.com</b></p>   |
|    | <p>ID Technology is a leading single-source manufacturer and integrator of labeling, coding, and marking systems as well as service and supplies, including label printer applicators and RFID solutions. ID Technology is also a full-service label converter with in-house design and printing capabilities.</p> <p><b>2051 Franklin Drive, Fort Worth, TX 76106   817-626-7779   IDTechnology.com</b></p> |
|    | <p>IPak provides a full range of tray and bliss formers, flange sealers, stackers, and destackers. IPak offers industry-leading performance and reliability for heavy-duty applications.</p> <p><b>10101 Nordel Court, Delta, BC, Canada V4G 1J8   604-930-9300   IPakMachinery.com</b></p>  |
|    | <p>KLEENLine is a leading provider of sanitary production solutions including conveyors, material handling equipment, vision systems, robotics, automation controls, and systems engineering services. KLEENLine has earned their reputation by solving the toughest sanitary line challenges in the business.</p> <p><b>7 Opportunity Way, Newburyport, MA 01950   978-463-0827   KleenLine.com</b></p>     |
|    | <p>Labeling Systems (LSI) is a leading designer and manufacturer of heavy duty, pressure sensitive labelers for food, beverage, pharmaceutical, and consumer goods companies. LSI's robust systems are built to meet the rigors of around-the-clock production lines.</p> <p><b>32 Spruce Street, Oakland, NJ 07436   201-405-0767   LabelingSystems.com</b></p>   |
|    | <p>Matrix manufactures rugged, versatile, easy-to-use vertical form fill seal packaging equipment for a wide range of products in very diverse conditions and also provides solutions for automated pouch, stickpack, and sachet packaging. Matrix has machines in operation throughout the world.</p> <p><b>650 Dekora Woods Boulevard, Saukville, WI 53080   262-268-8300   MatrixPM.com</b></p>           |
|  | <p>NJM Packaging is a leading single-source provider of pharmaceutical, nutraceutical, and personal care packaging machinery, offering both stand-alone solutions and integrated systems for packagers of solid dose and liquid pharmaceuticals, biopharmaceuticals, vitamins, and food supplements.</p> <p><b>5600 Kieran, Montreal, QC, Canada H4S 2B5   514-337-6990   NJMPackaging.com</b></p>           |
|  | <p>Orion designs and manufactures automatic and semiautomatic stretch wrapping equipment with the industry's most extensive product line of rotary turntable, rotary tower, and horizontal wrapping systems.</p> <p><b>4750 County Road 13 NE, Alexandria, MN 56308   901-888-4170   OrionPackaging.com</b></p>  |
|  | <p>Ossid provides high quality tray overwrapping, horizontal form fill seal, case scale, and weigh price label equipment. Ossid is the North American leader in leak proof packaging and labeling for case ready products.</p> <p><b>4000 College Road, Battleboro, NC 27809   252-446-6177   Ossid.com</b></p>  |
|  | <p>Pace Packaging is a leading provider of automated bottle unscramblers, bottle orientors, and conveyor cleaning systems for a variety of industries including beverage, food, household chemicals, personal care products, and pharmaceutical.</p> <p><b>3 Sperry Road, Fairfield, NJ 07004   973-227-1040   PacePackaging.com</b></p>   |
|  | <p>Rennco is one of the world's leading manufacturers of vertical packaging/horizontal L-sealing machinery and automated packaging systems with a wide range of standard and customized solutions.</p> <p><b>300 Elm Street, Homer, MI 49245   517-568-4121   Rennco.com</b></p>   |
|  | <p>Roberts PolyPro manufactures innovative plastic components and paperboard converting equipment. The world's largest consumer companies depend on Roberts PolyPro solutions to improve their packaging and make their products more appealing to consumers.</p> <p><b>5416 Wyoming Avenue, Charlotte, NC 28273   704-588-1794   RobertsPolyPro.com</b></p>   |
|  | <p>Shuttleworth is a leading designer and manufacturer of conveyor systems for sensitive, fragile and difficult-to-handle items. Shuttleworth consults with their customers to understand their unique challenges and deliver high-value conveying solutions for their specific needs.</p> <p><b>10 Commercial Road, Huntington, IN 46750   260-356-8500   Shuttleworth.com</b></p>                          |

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|  | <p>Tekkra manufactures intermittent and continuous motion bundling and shrink wrapping systems that deliver high performance packaging automation for dairy, food, bakery, beverage, personal care, and pharmaceutical companies worldwide.</p> <p><b>300 Elm Street, Homer, MI 49245   517-568-4121   Tekkra.com</b></p>   |
|  | <p>Texwrap manufactures a full line of automatic shrink wrapping systems, including shrink wrappers, L-bar sealers, side sealers, tunnels, infeed solutions, and conveyors for a variety of industries including food, bakery, industrial, mailing, pharmaceutical, nutraceutical, retail, printing, publishing, and more.</p> <p><b>525 Vossbrink Drive, Washington, MO 63090   636-239-7424   Texwrap.com</b></p>   |
|  | <p>Wexxar/BEL provides a comprehensive line of high quality, reliable case erecting and case sealing solutions. Wexxar/BEL's history of customer-focused innovation has earned them a loyal client base worldwide.</p> <p><b>10101 Nordel Court, Delta, BC, Canada V4G 1J8   604-930-9300   Wexxar.com</b></p>  |
|  | <p>Zalkin is a leading global provider of high performance capping solutions, including cappers, cap feeding, and cap handling machinery. Zalkin has earned strong customer loyalty by serving the beverage, food, pharmaceutical, chemical, personal care, household goods and distilled spirits industries.</p> <p><b>3, Route Andre Zalkin 27390 Montreuil l'Argille - France   (33) 2 32 47 37 27   Zalkin.fr</b><br/> <b>150 Collins Industrial Boulevard, Athens, GA 30601   706-549-3300   ZalkinCapping.com</b></p> |
|  | <p>Zarpac is a leading global provider of packaging line engineering and integration services. Zarpac's services include packaging line design and build, performance diagnostics software, robotics and material handling integration, engineering, project management, training, and productivity support.</p> <p><b>1185 North Service Road East, Oakville, ON, Canada L6H 1A7   905-338-8880   Zarpac.com</b></p>   |

## Markets Served

- Automotive
- Beverage
- Food
- Food Disposables
- Electronics
- Furniture
- Fixtures
- Furniture
- Hardware/Tools
- Household Goods
- Nutraceuticals
- Personal Care
- Pharmaceutical
- Printing/Publishing
- Solar
- Textiles

## Key Strengths and Capabilities

### Customer

- Long-term customer relationships based on consistent performance and aftermarket support that meets or exceeds expectations
- Capital to provide greater warranty and complex project assurance
- Expertise meeting requirements for highly complex specifications
- Delivering and sourcing outside the United States

### Solutions

- Reliable, innovative solutions that provide greater value and low total cost of ownership
- Integrated solutions that work together at peak efficiency across the packaging line
- Flexible solutions for multiple SKUs and quick changeover
- More than 100 patents issued and patents pending on core product lines

## Financial Overview/Company Structure

### Financial Summary

Pro Mach has a solid financial foundation based on consistent growth and operational improvements. We produce strong cash flow and maintain low capital expenditures, which permit us to reinvest in new products and technologies.

- 2015 Revenue: \$533 million

### Customers

- 100% of the Fortune 500 food, beverage, and consumer goods companies

### Employees

- Approximately 2,325

### **Management Team**

- Mark Anderson, President & CEO
- Pat Mohan, CAO
- Bill Schult, CFO
- Barry Heiser, President, Global Filler & Integrated Solutions
- Bud Lane, President, Primary Packaging
- Michel Lapierre, President, Pharmaceutical Packaging
- Bret Ranc, President, Secondary Packaging
- Alan Shipman, President, Labeling & Coding
- Gary Evans, SVP, End of Line
- Frank Roberts, SVP, Integrated Solutions
- Troy Snader, SVP, Flexible Packaging
- Doug Stambaugh, SVP, Bottling & Capping
- Luke Barber, VP, Corporate Development
- John Eklund, VP, Marketing
- Andy Moeder, VP, Corporate Finance
- Mark Ruberg, VP, Pro Mach Business Process
- Tom Scheper, VP, Information Technology
- Raul Tellez, VP, Legal

### **Contact**

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